

# KONECRANES GOES THE EXTRA MILE WITH OPERATOR TRAINING

## From twenty pinches to a single “bite”

A paper mill in California, previously offloaded wood yard sites with an excavator, which was not efficient for loading and unloading trucks. The excavator’s set of pinchers took 20 pinches to unload a truck filled with wood. So, the company decided to try a rotator crane from Konecranes, which operates from an 80-foot tall tower on a circular track and can offload an entire truck in a single bite.

The paper mill was excited to have the crane—it would save hours every day. There was only one problem: no one in the facility knew how to use it.

## Konecranes provides hands-on training

The Konecranes Training Institute was thoroughly prepared to train the team on the operation of the crane. After a presentation on crane safety and an overview of the crane’s features, the employees’ curiosity was peaked. The Konecranes instructors then moved into hands-on operator training where the crew learned how to offload a truck in only two minutes, while maintaining complete control of the load.



“Thanks to Konecranes, we not only have quality equipment, but we also know how to operate it safely and efficiently. To me, that’s just as important.”

Paper Mill Manager



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Konecranes is a world-leading group of Lifting Businesses™, serving a broad range of customers, including manufacturing and process industries, shipyards, ports and terminals. Konecranes provides productivity-enhancing lifting solutions as well as services for lifting equipment and machine tools of all makes. In 2011, Group sales totaled EUR 1,896 million. The Group has 11,700 employees at 609 locations in 47 countries. Konecranes is listed on the NASDAQ OMX Helsinki (symbol: KCR1V).

